

Asset Management Webinar Series

Developing Financial Strategy with Whole Lifecycle Costing

This initiative is delivered through the Municipal Asset Management Program, which is delivered by the Federation of Canadian Municipalities and funded by the Government of Canada.

Contact ccbf@amo.on.ca for more information

Asset Management Webinar Series

- 1) Leadership and Governance in Asset Management
- 2) Establishing Asset Hierarchy & Conducting Data Gap Analysis
- 3) Understanding Service Levels
- 4) Using Risk Assessments to Identify Local Priorities
- 5) **Developing a Financial Strategy Using Whole Lifecycle Costs**

AGENDA

- Panel Discussion
 - Brad Brookman, Director of Finance/Treasurer, Municipality of North Grenville
 - Donna White, Director of Finance, Township of North Huron
- Overview of Financial Model
 - Troy Mander, Asset Management Ontario
 - Mayuri Bharkhada, Asset Management Ontario
- Q&A

Panel Discussion

- **Long Term Financial Implications of New Assets**
 - When acquiring new infrastructure asset, how can municipalities estimate future operations, maintenance and capital costs associated with the new asset?
- **Identifying and Tracking Asset Lifecycle Costs**
 - How can staff from finance effectively collaborate with other departments to identify typical annual operations and maintenance activities and track relevant costs?
- **Budget Policy and Asset Management (AM) Policy**
 - How important it is for a municipality's budget policy to be aligned with its AM policy to ensure capital and operating projects proposed in the budget are also highlighted in the AM plan?

Developing Financial Strategy Using Asset Whole Lifecycle Costs

Troy Mander & Mayuri Bharkhada

November 5, 2021



Connection to O.Reg. 588/17

- The 10-year AMP must include a forecast of the municipality's annual capital & operating expenditures to sustain current & desired LOS

- The AMP must also include:
 - What works/activities the municipality can afford to undertake
 - What works/activities cannot be undertaken & how will the risks be managed

- An objective of O.Reg 588/17 is to encourage municipalities to determine their infrastructure funding gap & how it will be managed

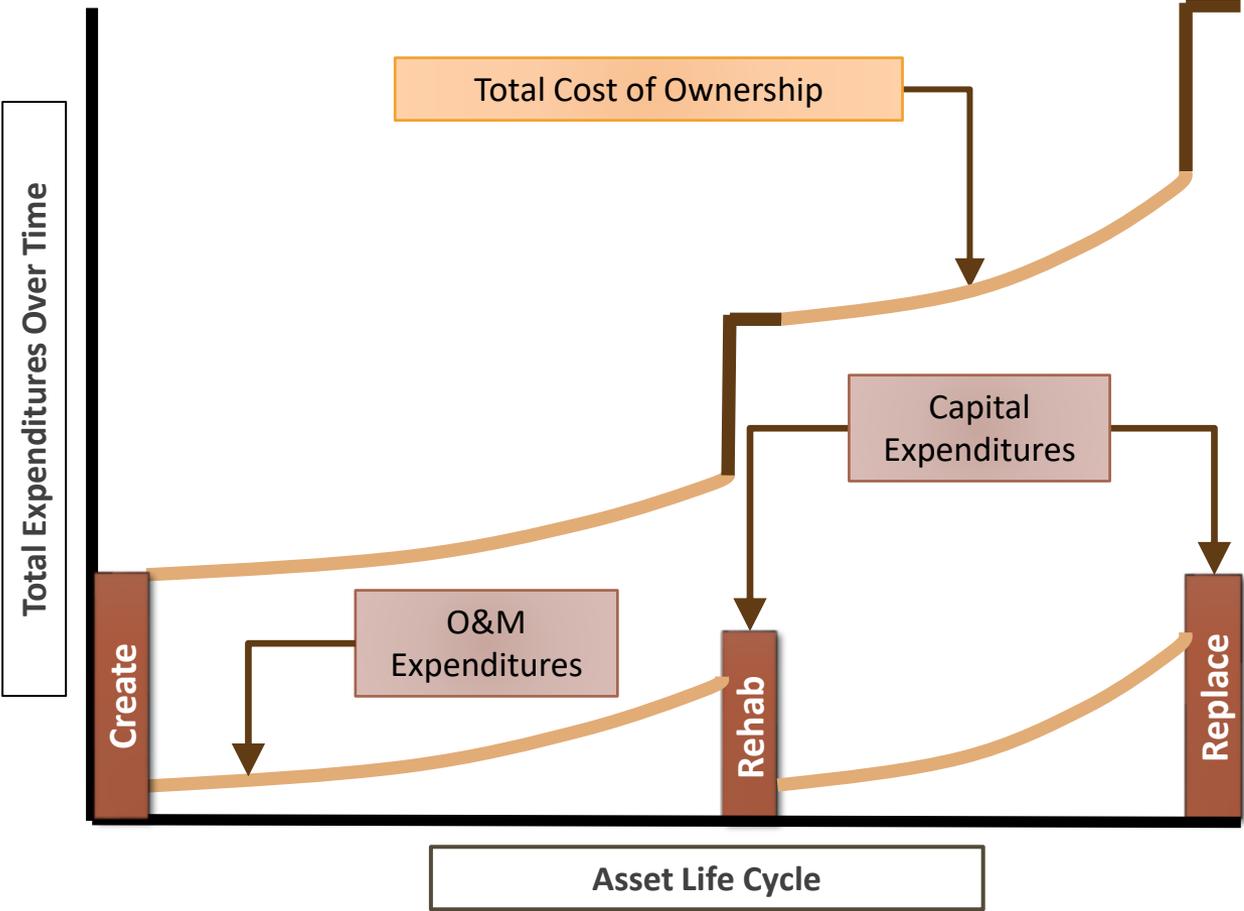


Infrastructure Funding Gap

- A measure of financial sustainability
 - i.e. larger funding gap = less sustainable AMP
- Relative to the municipality's
 - Levels of service & risk targets
 - Whole life cycle strategies & costs
 - Risk tolerances
 - Reserves & revenues
 - The calculation period



Whole Life Cycle Costs & Total Cost of Ownership

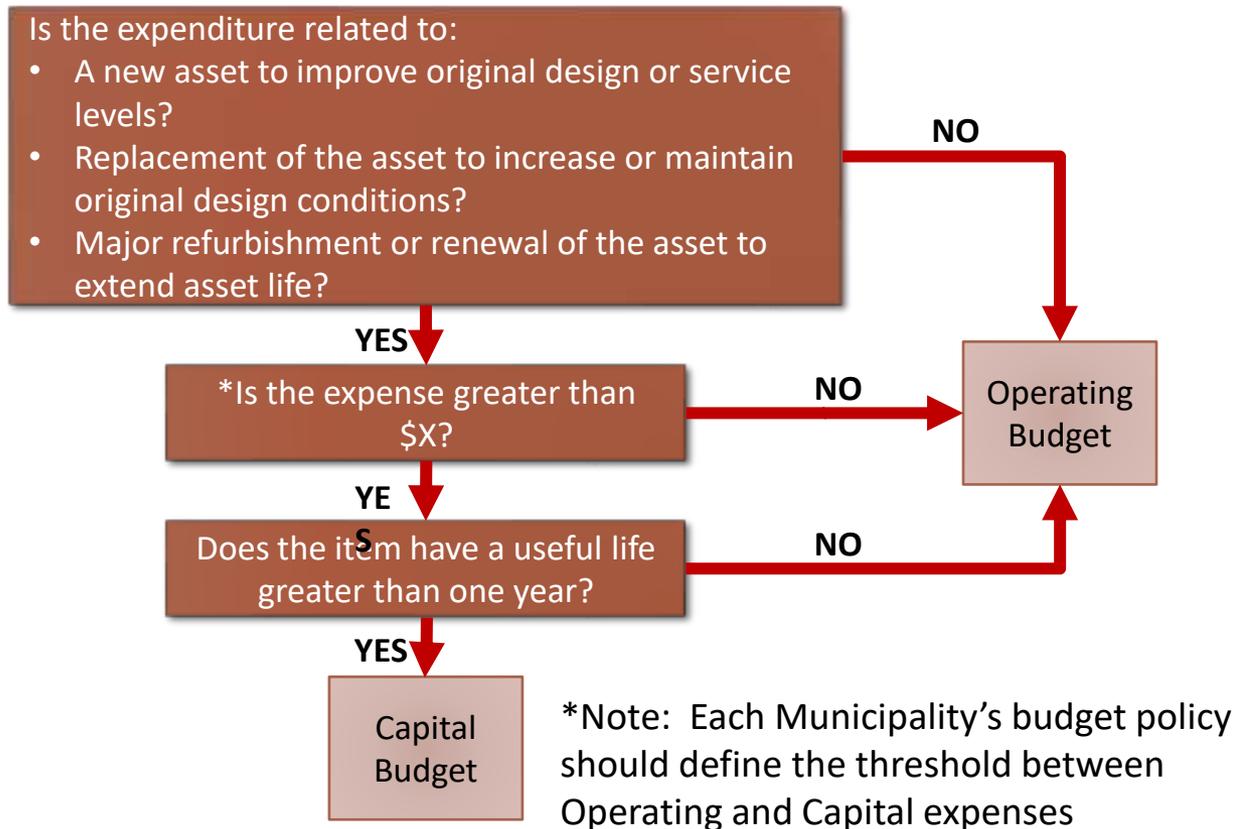


Whole Life Cycle Expenditures

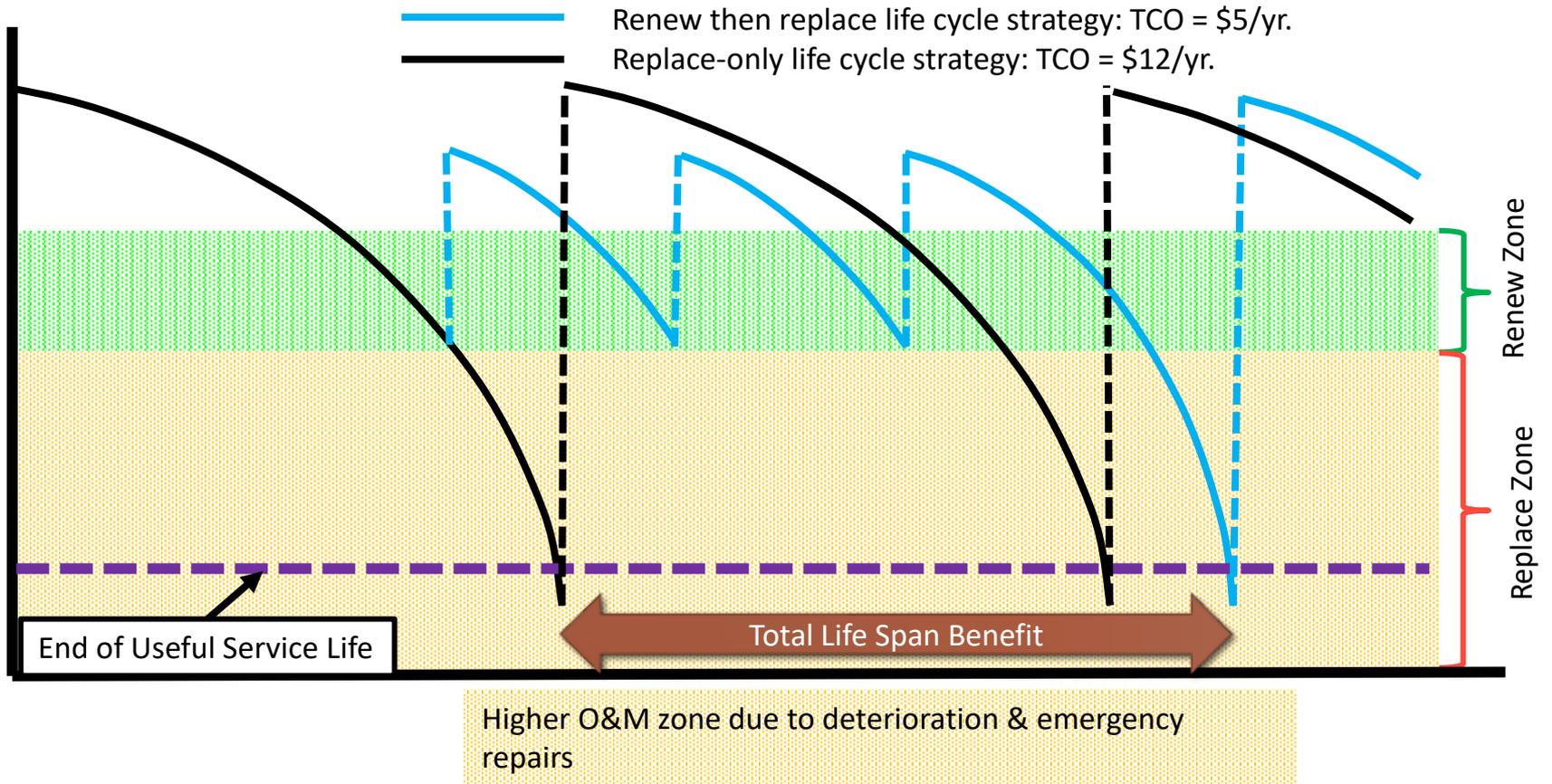
Type	Description	Examples	Budget
New/Create or Upgrade	New asset or an asset upgrade/expansion to improve performance <u>beyond</u> the original design conditions.	<ul style="list-style-type: none"> Assets upsized for additional capacity New assets for back-up or emergency capacity Upgrades to provide service resiliency New assets to service growth or new services 	Capital
Replace or Rehabilitate	Significant asset renewal work or full replacement toward achieving original design conditions and extending asset life.	<ul style="list-style-type: none"> 'Like-for-like' asset replacements Relining, resurfacing, reconditioning of assets Significant periodic mid-life refurbishments (can also be major maintenance) 	Capital
Operations	Activities that have no affect on preserving asset condition but are required for, or are part of asset utilization.	<ul style="list-style-type: none"> Daily monitoring & operation activities Various charges & daily overhead costs Consumables such as electricity, fuel, water, chemicals, salt, calcium chloride 	Operating
Maintenance	The ongoing day-to-day activities to keep assets operating at original design conditions & maximize service life.	<ul style="list-style-type: none"> Scheduled asset servicing & adjustments Reactive repairs to correct asset faults Modest alterations or reconfigurations 	Operating



Capital or Operating Expense?



Rehabilitative Life Cycle Strategies Save Costs & Maintain Better Services



Life Cycle Strategy & Cost Information

- Previously completed projects
- Municipal AMPs
- Communities of Practice
- Staff expertise: Engineering, Finance, Infrastructure Planning & Operations
- Asset replacement & maintenance history
- Value Engineering, Environmental Assessments & other engineering studies
- Condition Assessments
- Consultants
- Materials suppliers
- Contractors



Life cycle strategies & costs differ between municipalities:

- Community & asset levels of service targets
- Risk tolerances
- Operations & maintenance practices
- Demands
- Climate
- Geography
- Soil conditions
- Local building codes
- Approved materials specifications
- Construction practices



Conclusions

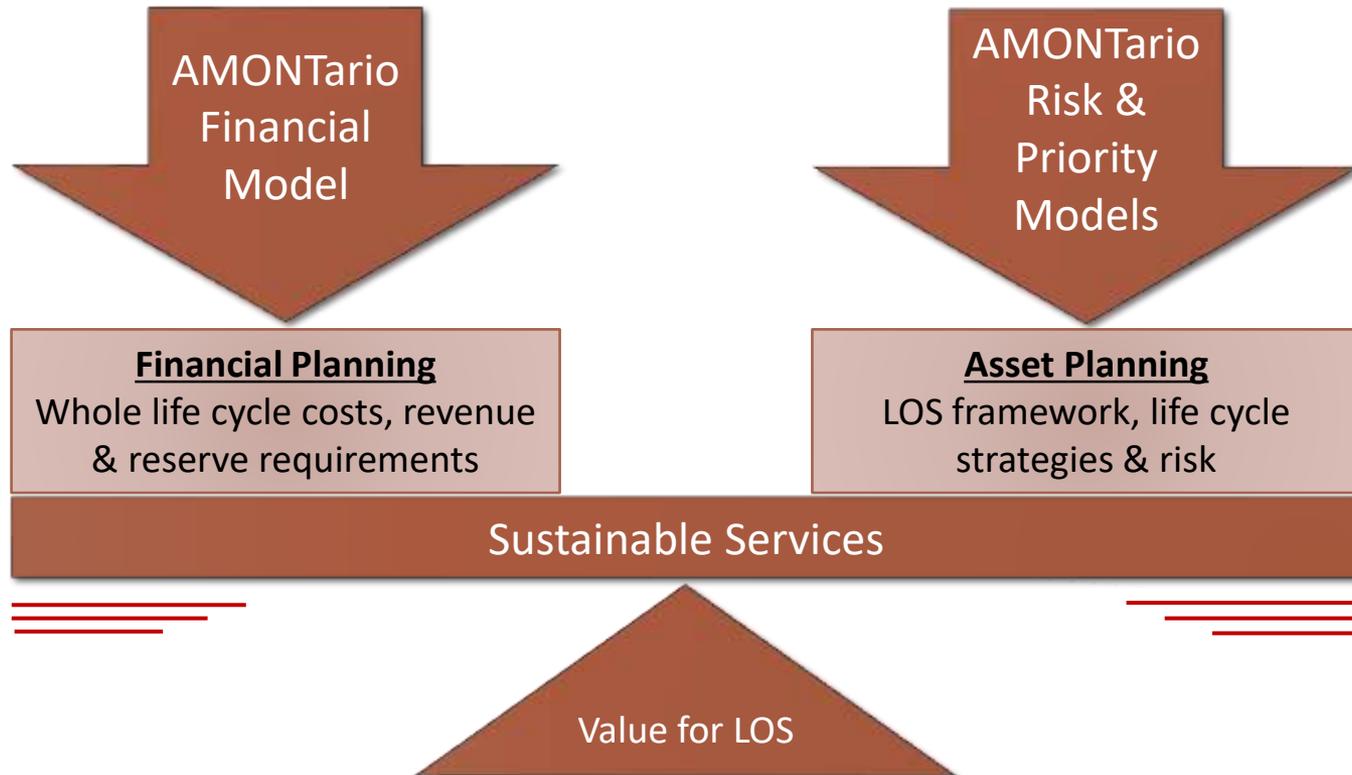
1. Consider ALOS & life cycle strategies in combination to maximize renewal options & asset value
2. Consider Total Cost of Ownership implications when creating new assets
 - i.e. can we afford to maintain a new facility over the long term
3. Ensure clear organizational guidance on what are capital, operating & maintenance activities & expenses
4. Develop & maintain life cycle unit costs for repeatable budget estimates & developing financing strategies



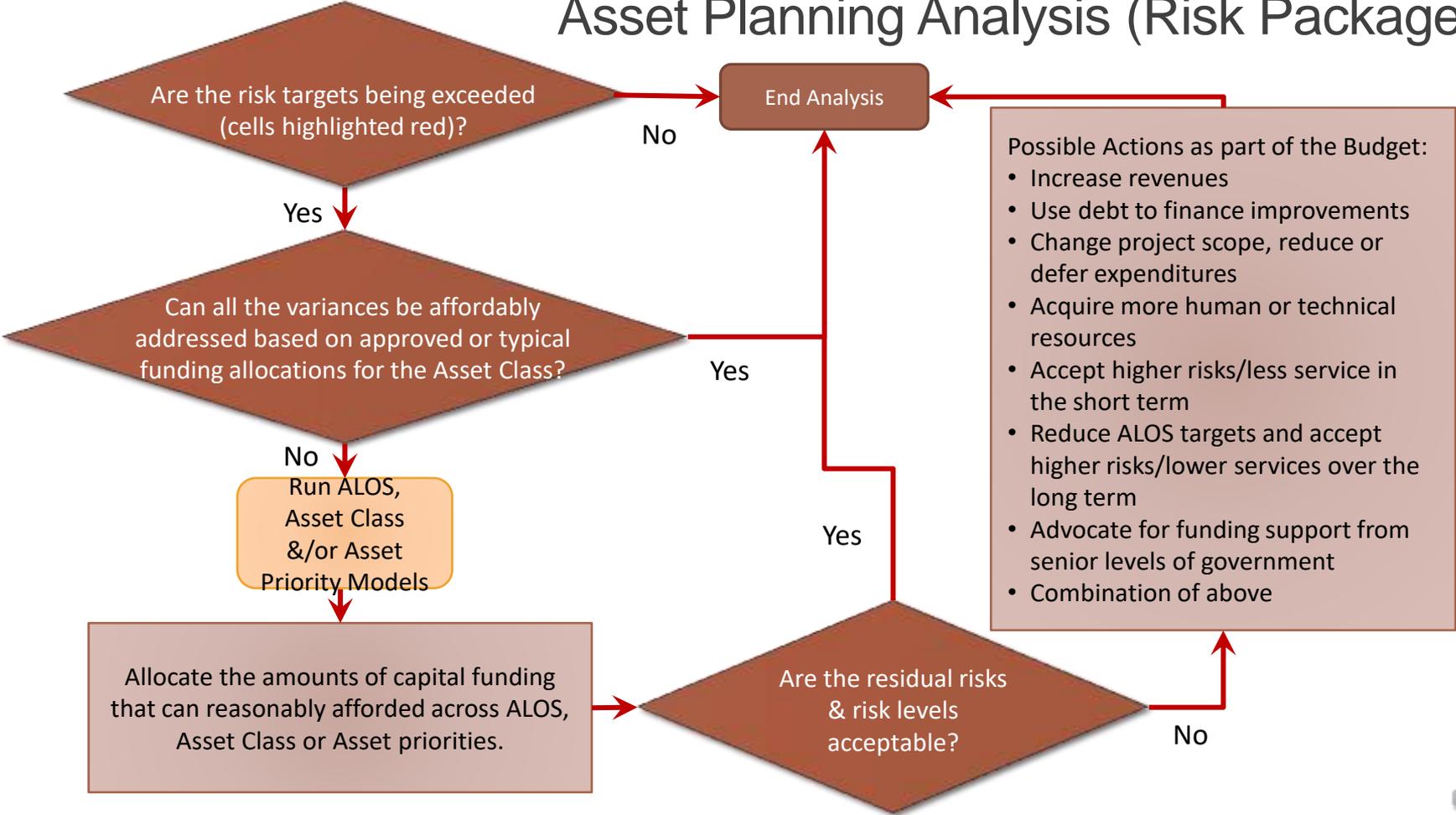
AMONTario Modelling for Sustainability



Achieving a Sustainable Balance



Asset Planning Analysis (Risk Package)



Completed Risk Analysis

Step 2. Adjust asset distributions and Likelihood of Failure based on affordable 10-year capital investments

Current state of assets and risks

Asset Level of Service Information		Consequences						Risk Targets		Current State Risk & Financial Analysis						Financial Plan Analysis						
Road Risk Analysis		Health & Safety	Community Services	Financial	Environment	Reputation	Total Consequence	Target Likelihood of Failure (Based on ALOS Targets)	Residual (Target) Risk	Current Asset Level of Service	ALOS Distribution within the Asset Class (%)	Current Likelihood of Failure (Based on Current ALOS)	Current State Risk	Variance from Residual (Target) Risk	Estimated Costs to Meet ALOS Targets (Risk Mitigation Costs) (\$,000 \$)	Risk-Cost Benefit (\$,000 \$ per Risk Point Reduced)	Proposed 10-year Capital Plan Investments (\$,000 \$)	ALOS Distribution within the Asset Class (%)	Post-Financing Likelihood of Failure (After Proposed Investments)	Estimated Post-10-year Capital Plan Risk (After Proposed Investments)	Risk Reduced by Capital Plan	Net Variance from Residual (Target) Risk
HCB Collector Roads	Condition ALOS #1	4	3	4	2	2	15	2	30	PCI >69	40%	2	30	0.0%	\$ -	\$ -	65%	2	30	0%	0.0%	
	PCI = 70									PCI = 69 to 56	30%	3	45	-33.3%	\$ 1,000	\$ 66.67	\$ 500	15%	3	45	0%	-33.3%
	PCI = 60									PCI = 55 to 45	20%	4	60	-50.0%	\$ 2,000	\$ 100	\$ 1,000	10%	4	60	0%	-50.0%
	PCI = 50									PCI <45	10%	5	75	-60.0%	\$ 1,000	\$ 22	\$ 1,000	10%	2	30	150%	0.0%
	PCI = 40											0	0		\$ -	\$ -			0			
Average Condition ALOS #1 Risks and Total Costs											100%		45	-33.3%	\$ 4,000	\$ 267	\$ 2,500	100%		35.25	28%	-14.9%
HCB Collector Roads	Performance ALOS #1	4	4	3	1	3	15	2	30	Very Good	1%	1	15	100.0%	\$ -	\$ -	1%	1	15	0%	100.0%	
	Operational Functionality = Good									Good	59%	2	30	0.0%	\$ -	\$ -	78%	2	30	0%	0.0%	
	Operational Functionality = Good									Fair	29%	3	45	-33.3%	\$ 1,500	\$ 100	\$ 500	10%	3	45	0%	-33.3%
	Operational Functionality = Good									Poor	11%	4	60	-50.0%	\$ 200	\$ 7	\$ 200	11%	2	30	100%	0.0%
	Operational Functionality = Good									Very Poor			0		\$ -	\$ -			0			
ALOS #1 Average Performance Risks and Total Costs											100%		38	-20.0%	\$ 1,700	\$ 227	\$ 700	100%		31.35	20%	-4.3%

Total costs of asset needs

Step 1. Enter affordable 10-year capital investments

Step 3. ALOS risk reductions per affordable 10-year capital investments



AMONTario' s Financial Model

November 5th, 2021



Mayuri Bharkhada

TAB 1: Calculating Annual Operations and Maintenance Costs by Asset Class

Cost Categories	Pavement					Pavement					Pavement					Major
	Daily Road Patrols			Operations System		Snow Plowing			Operations System		Patching					
	Description	Cost Centre (if available)	\$/Hour	Annual Hours	Total Costs	Description	Cost Centre (if available)	\$/Hour	Annual Hours	Total Costs	Description	Cost Centre (if available)	\$/Hour	Annual Hours	Total Costs	
Labour	Supervisor		26	1250	\$ 45,000	Driver		27	18432	\$ 497,664	Worker		30	1920	\$	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
Subtotal Labour					\$ 45,000					\$ 497,664					\$	
Parts and materials					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
Subtotal Parts & Materials					\$ -					\$ -					\$ -	
Consumables (electricity, fuel, chemicals, etc.)	Fuel		1.3	3750	\$ 4,875	Fuel		1.35	12442	\$ 16,797	Fuel		1.35	7680	\$	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
Subtotal Consumables					\$ 4,875					\$ 16,797					\$	
Equipment	Pick up Truck		13	1250	\$ 18,750	Flow Truck		65	9218	\$ 599,040	Truck / Hot Box		25	960	\$	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
					\$ -					\$ -					\$ -	
Subtotal Equipment					\$ 18,750					\$ 599,040					\$	
Activity Subtotal					\$ 68,625					\$ 1,113,501					\$	
Asset Class as a Percentage of the Service Division	Note: The units used to calculate the Asset Class as a percentage of the overall Service Division (a major group of related Asset Classes) must be consistent with the asset units of measure in the asset register or data base; e.g., km, metres, m ²					Note: The units used to calculate the Asset Class as a percentage of the overall Service Division (a major group of related Asset Classes) must be consistent with the asset units of measure in the asset register or data base; e.g., km, metres, m ²					Note: The units used to calculate the Asset Class as a percentage of the overall Service Division (a major group of related Asset Classes) must be consistent with the asset units of measure in the asset register or data base; e.g., km, metres, m ²					

TAB 2: Calculating Capital Costs by Asset Class for System Assets only

A	B	C	D	E	F	G	H	I		
1	Crack Sealing		Microsurfacing			Single Lift Resurface		Pulverize and Pave		
2	Applicable Works (includes all labour, materials & equipment)	Unit of Measure	\$/Unit	Applicable Works (includes all labour, materials & equipment)	Unit of Measure	\$/Unit	Applicable Works (includes all labour, materials & equipment)	Unit of Measure	\$/Unit	Applicable Works (includes all labour, materials & equipment)
3	Rehabilitation/Refurbishment Unit Costs	km	\$ 4,000	Rehabilitation/Refurbishment Unit Costs	km	\$ 42,000	Rehabilitation/Refurbishment Unit Costs	km	\$ 100,000	Rehabilitation/Refurbishment Unit Costs
4	Optional Additional Allowances (Name)			Optional Additional Allowances (Name)			Curb Repairs		\$ 10,000	Optional Additional Allowances (Name)
5	Optional Additional Allowances (Name)			Optional Additional Allowances (Name)			Base Spot Repairs		\$ 10,000	Optional Additional Allowances (Name)
6	Optional Additional Allowances (Name)			Optional Additional Allowances (Name)			Optional Additional Allowances (Name)			Optional Additional Allowances (Name)
7	Optional Additional Allowances (Name)			Optional Additional Allowances (Name)			Optional Additional Allowances (Name)			Optional Additional Allowances (Name)
8	Sub Total Construction Costs		\$ 4,000	Sub Total Construction Costs		\$ 42,000	Sub Total Construction Costs		\$ 120,000	Sub Total Construction Costs
9	Overhead & Contingency Costs (as applicable)	Allowances (% of Line 8)	\$/Unit	Overhead & Contingency Costs (as applicable)	Allowances (% of Line 8)	\$/Unit	Overhead & Contingency Costs (as applicable)	Allowances (% of Line 8)	\$/Unit	Overhead & Contingency Costs (as applicable)
10	Pre-Design/Study		\$ -	Pre-Design/Study		\$ -	Pre-Design/Study		\$ -	Pre-Design/Study
11	Design		\$ -	Design		\$ -	Design		\$ -	Design
12	Contract Administration	10	\$ 400	Contract Administration	5	\$ 2,100	Contract Administration	5	\$ 6,000	Contract Administration
13	Survey		\$ -	Survey	5	\$ 2,100	Survey	5	\$ 6,000	Survey
14	Contingency/Provisional Allowance		\$ -	Contingency/Provisional Allowance		\$ -	Contingency/Provisional Allowance	5	\$ 6,000	Contingency/Provisional Allowance
15	Other		\$ -	Other		\$ -	Other		\$ -	Other
16	Sub Total Overhead & Contingency Costs		\$ 400	Sub Total Overhead & Contingency Costs		\$ 4,200	Sub Total Overhead & Contingency Costs		\$ 18,000	Sub Total Overhead & Contingency Costs
17	Total Unit Costs		\$ 4,400	Total Unit Costs		\$ 46,200	Total Unit Costs		\$ 138,000	Total Unit Costs
18										
19	Notes:									
20	Rehabilitation or Refurbishment Significant asset renewal work toward achieving original design conditions and/or extending asset life (includes Major Maintenance).									
21	Reconstruction or Replacement/Reinstallation Like-for-like asset replacements or installations to fully achieve original design conditions.									
22	New Construction/Creation or Upgrade Addition of new assets or an asset upgrade/expansion to improve performance beyond the original design conditions.									
23										
24	Legend:									
	1. O&M (System & Facilities)	2. Capital Costs (System)	3. Input & Summary (System)	3. Input & Summary (Facilities)	4. Facilities Investment Model	5. Life Cycle (Sys ...)				

TAB 3: Summary and Total Cost of Ownership for Systems Assets

HCB Urban Roads						Operating Cost Summary			Total Costs of Ownership		
Technical and Financial Inputs						Operating Cost Summary			Total Costs of Ownership		
Reserve Source	Tax					Total Annual Operating Costs per Unit	\$ 2,883		Operating Costs per Unit	\$ 88,804	
Estimated Useful Service Life ¹	30					Total Annual Maintenance Costs per Unit	\$ 343		Maintenance Costs per Unit	\$ 10,294	
Average Asset Class Age	9					Total Annual Operating Costs	\$ 434,058		Capital Costs per Unit (Excluding New Construction/Creation/Upgrade)	\$ 1,043,950	
Unit of Measure for the Asset Class (m, km, m2, m3, per each, etc.)	km					Total Annual Maintenance Costs	\$ 51,658		Total Cost Of Ownership Per Unit	\$ 3,141,047	
Total Asset Class Quantity	150					Total 10-year Operating Costs ²	\$ 4,340,585				
						Total 10-year Maintenance Costs ²	\$ 514,675				
Capital Works Summary											
Rehabilitation or Refurbishment						Reconstruction or Replacement/Reinstallation			New Construction/Creation or Upgrade²		
Significant asset renewal work toward achieving original design conditions and/or extending asset life (includes Major Maintenance)						Like-for-like asset replacements or installations to fully achieve original design conditions.			Addition of new assets or an asset upgrade/expansion to improve performance beyond the original design conditions.		
Rehabilitation or Refurbishment Activities						Reconstruction or Replacement Activities			New Construction/Creation or Upgrade		
	Unit Cost	Year	Year	Year	Year		Unit Cost	Year		Unit Cost	Year
Crack Sealing	\$ 4,400	3	26			Reconstruct / Cold in Place	\$ 652,050	30	Enter Activity	\$ -	
Microsurfacing	\$ 46,200	6				Enter Activity	\$ -		Enter Activity	\$ -	
Single Lift Resurface	\$ 138,000	12				Enter Activity	\$ -		Enter Activity	\$ -	
Pulverize and Pave	\$ 198,900	20									
Enter Activity	\$ -										
Enter Activity	\$ -										
Notes:											
1. Estimated Useful Service Life = Estimated timespan that the asset is viable to provide services and manage risk to acceptable levels.											
2. Typically one-time costs not included as part of the ongoing asset life cycle.											
3. The 10-year Operating and Maintenance Costs are uninflated costs.											
Legend:											
Prepopulated or calculated fields											
Date entry fields											

TAB 3: Summary and Total Cost of Ownership for Facilities, Bridges & Major Culverts Assets

Operations Yard		
Technical and Financial Inputs		
Reserve Source	Tax	
Estimated Useful Service Life ¹	40	
Average Asset Class Age	7	
Unit of Measure (m ² , ft ²)	ft ²	
Total Gross Floor/Deck Area	24500	
Total Replacement Costs	\$ 70,000,000	
Legend:		
Prepopulated or calculated fields		
Data entry fields		
Notes:		
1. Estimated Useful Service Life = Estimated timespan that the asset is viable to provide services and manage risk to acceptable levels		
2. "Capital Costs per Unit" assumes full replacement costs of the facilities, bridges or major culverts at the end of the life cycle plus a broad assumption for capital costs to maintain the facilities bridges or major culverts during the assets' life span which is equal to 2/3 of the replacement value. Note these should only be used as a preliminary starting point for high level expenditures forecasting and should be adjusted according to actual capital life cycle costs.		
3. The 30-year Operating and Maintenance Costs are uninflated costs		

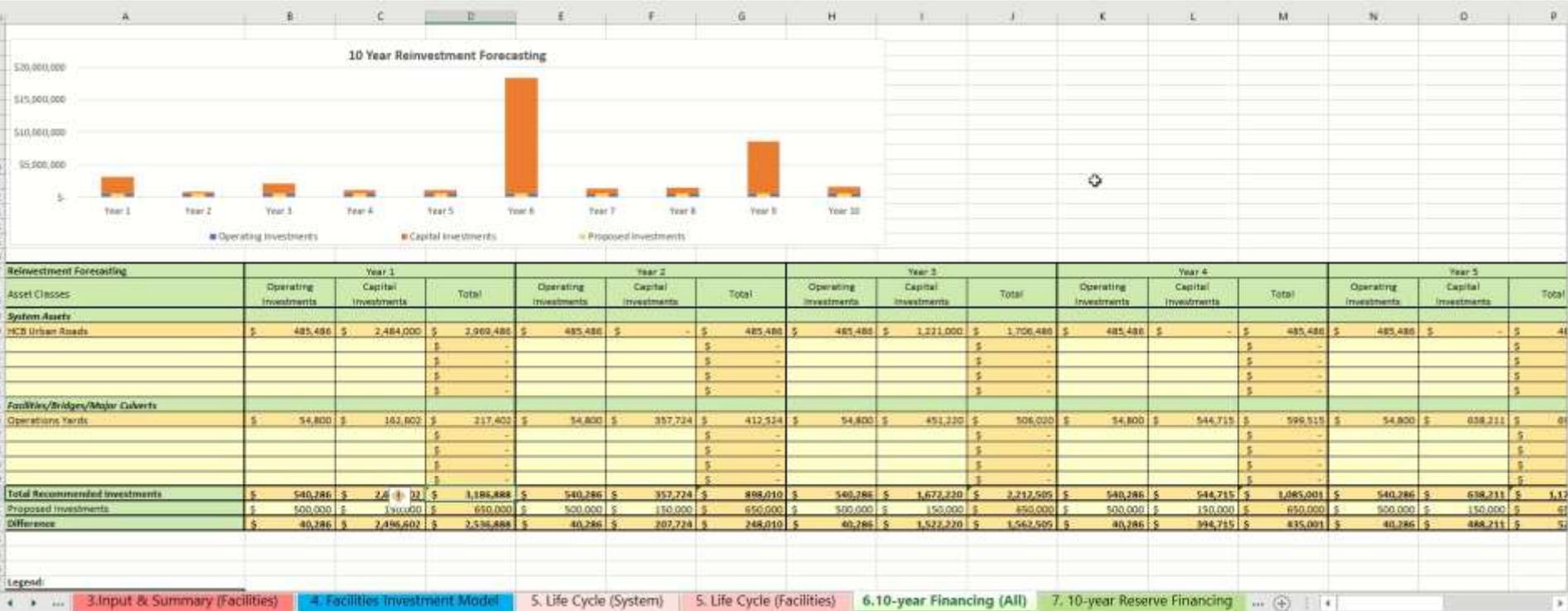
Operating Cost Summary	
Total Annual Operating Costs per Unit	\$ 2
Total Annual Maintenance Costs per Unit	\$ 0
Total Annual Operating Costs	\$ 42,800
Total Annual Maintenance Costs	\$ 12,000
Total 30-year Operating Costs³	\$ 428,000
Total 30-year Maintenance Costs³	\$ 120,000

Total Costs of Ownership	
Operating Costs per Unit	\$ 70
Maintenance Costs per Unit	\$ 20
Capital Costs per Unit ²	\$ 4,762
Total Costs Per Unit	\$ 4,851

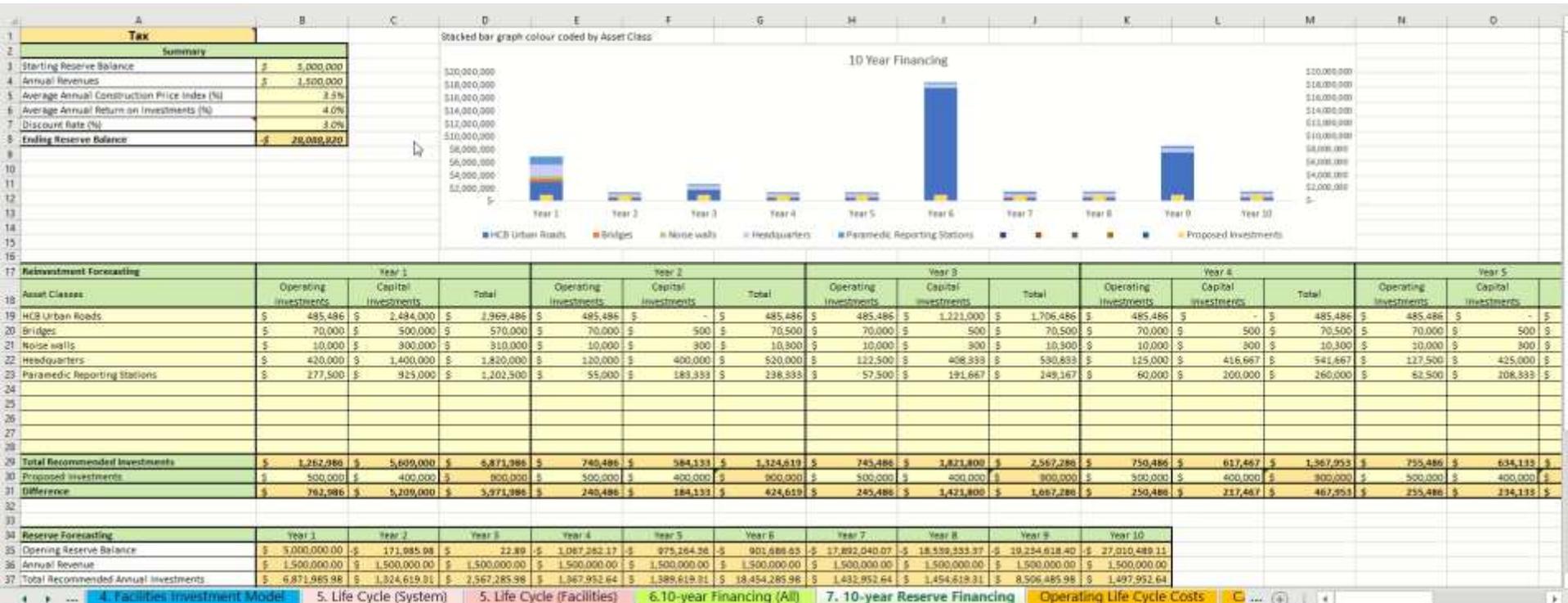
TAB 4: Facilities Investment Model

Building Name		Paramedic Reporting Stations	Existing Facility (No BCA)		Building Name	Operations Yard 4	Existing Facility (No BCA)	
Budget Years:		Investment Needs	Building Name	Operations Yard 4	Budget Years:		Facility with no BCA Investment Needs (\$,000's)	Building Name
	Deferred Maintenance	\$1,750,000	Current Replacement Value	\$ 25,000,000		Deferred Maintenance	\$60,976	Current Replacement Value
	Year 1 (Including Deferred Maintenance less Previous Investments)	\$925,000	Construction Yr.	2019		Year 1 (Including Deferred Maintenance less Previous Investments)	\$101,951	Construction Yr.
	2021	\$175,000	Useful Service Life	40		2021	\$60,976	Useful Service Life
	2022	\$185,535	n Value	820		2022	\$81,301	n Value
	2023	\$191,667	Current Age	2		2023	\$101,626	Current Age
	2024	\$200,000	Starting Budget Year	2021		2024	\$121,951	Starting Budget Year
1	2025	\$208,535	BCA Year			2025	\$142,276	BCA Year
2	2026	\$216,667	2019	\$ 20,325	1	2026	\$162,602	0
3	2027	\$225,000	2020	\$ 40,850	2	2027	\$182,927	1
4	2028	\$233,535	2021	\$ 60,976	3	2028	\$203,252	2
5	2029	\$241,667	2022	\$ 81,301	4	2029	\$223,577	3
6	2030	\$250,000	2023	\$ 101,626	5	2030	\$243,902	4
7	30 Year Reinvestment Total	\$2,125,000	2024	\$ 121,951	6	30 Year Reinvestment Total	\$1,524,590	5
8	30 Year Total Incl. Deferred Maintenance	\$3,875,000	2025	\$ 142,276	7	30 Year Total Incl. Deferred Maintenance	\$1,585,566	6
9	Less Previous Investments	\$1,000,000	2026	\$ 162,602	8	Less Previous Investments	\$20,000	7
10	Net 30 Year Investment Needs	\$2,875,000	2027	\$ 182,927	9	Net 30 Year Investment Needs	\$1,565,566	8
11	Net Investments Needs up to EOL	\$26,000,000	2028	\$ 203,252	10	Estimated Current (Year 1) FCI	0.4%	9
12	Estimated Current (Year 1) FCI	2.3%	2029	\$ 223,577	11	Estimated 10 Year FCI	6.3%	10
13	Estimated 10 Year FCI	7.1%	2030	\$ 243,902	12			11
14			2031	\$ 264,228	13			12
15			2032	\$ 284,553	14			13
16			2033	\$ 304,878	15			14
17			2034	\$ 325,203	16			15

TAB 6: 10 Year Financing by Asset Class



TAB 7: 10 Year Reserve Financing for all Asset Classes



Questions?

Troy Mander, [Asset Management Ontario \(AMONTario\)](#)

E: troymander@amontario.ca

Mayuri Bharkhada, [Asset Management Ontario \(AMONTario\)](#)

E: mayuri@amontario.ca

Chris Chen, [Asset Management Ontario \(AMONTario\)](#)

E: chrischen@amontario.ca

Brad Brookman, Director of Finance/Treasurer, Municipality of North Grenville

E: bbrookman@northgrenville.on.ca

Donna White, Director of Finance, Township of North Huron

E: dwhite@northhuron.ca

Chris VanDooren, Program Manager, Canada Community-Building Fund, AMO

E: ccbfb@amo.on.ca



ccbf@amo.on.ca

416-971-9856

www.buildingcommunities.ca/asset-management

@CCBFinOntario

