# Making Progress in Asset Management: Achieving 2025 Regulatory Compliance

**Municipal Asset Management Webinar Series** 

March-April 2025





# Four-Part Webinar Series on Asset Management in the Context of Ontario Regulation

❖ Objective: Enable municipalities to meet regulatory requirements and advance their asset management programs for effective infrastructure management and long-term financial planning.

#### Four sessions:

- Proposed Levels of Service & Performance
- Risk Assessment
- Lifecycle Management & Financial Strategy
- Growth

# <u>Asset Management Compliance</u>

# Canada Community-Building Fund (CCBF)

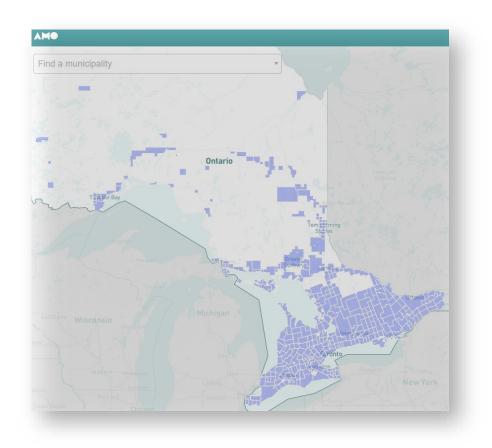
- Permanent, predictable, and upfront
- Administrative Agreement and Municipal Funding Agreement
- Develop and implement an asset management culture, methodology, and plan in accordance with Ontario regulation

#### O. Reg. 588/17

- ❖ 2019: Asset Management Policy
- ❖ 2022: Asset Management Plan for Core Assets
- ❖ 2024: Asset Management Plan for All Assets
- 2025: Asset Management Plan with Proposed Levels of Service

# **AMO Support**

- **❖** Webinars
- \* Research
  - Ongoing AMP analysis
  - Asset management questionnaire (2024 CCBF reporting)
- Contact us at: <a href="mailto:ccbf@amo.on.ca">ccbf@amo.on.ca</a>



# Session 3: Lifecycle Management & Financial Strategy

Date: March 27, 2025





# Thank you!

For more questions or support, please reach out.

AMO: ccbf@amo.on.ca

AMONTario: info@amontario.ca





Session 3: Lifecycle Management & Financial Strategy Part A

Dan Wilson, AMONTario



# Financial Strategy

Preparing for Compliance with O.Reg 588/17 by July 1st, 2025

March 27, 2025



# Ontario Regulation 588/17 Requirements Financial Strategy



# Ontario Regulation 588/17 Requirements: Financial Strategy

- By July 1, 2025, every asset management plan must include:
  - A financial strategy that sets out the following (10-year period):
    - 1. Identify annual funding projected to be available to undertake lifecycle activities.
    - Explanation of the options examined by the municipality to maximize the funding projected to be available.
    - 3. If there is a shortfall, what lifecycle activities will be undertaken and how risks will be managed from lifecycle activities not undertaken.





# Ontario Regulation 588/17 Requirements: Financial Strategy

- 4. Under 25,000 population: a discussion on how future changes in population and economic activity informed the strategy
- 5. Over 25,000 population:
  - a) Estimated costs to achieve proposed levels of service with increase in demand from population/employment growth.
  - b) Funding by source estimated to be made available by population/employment growth.
  - c) Overview of risks from implementing the Asset Management Plan and any actions proposed in response to those risks.
- 6. Explain key assumptions





# Ontario Regulation 588/17 Requirements: Financial Strategy

### Other Items

- ✓ Update the plan at least every 5 years.
- Endorsement by the Executive Lead and Council
- ✓ Annual review of "progress" by Council before July 1
  - Implementation progress
  - Factors impeding the ability to implement (with a strategy to address)

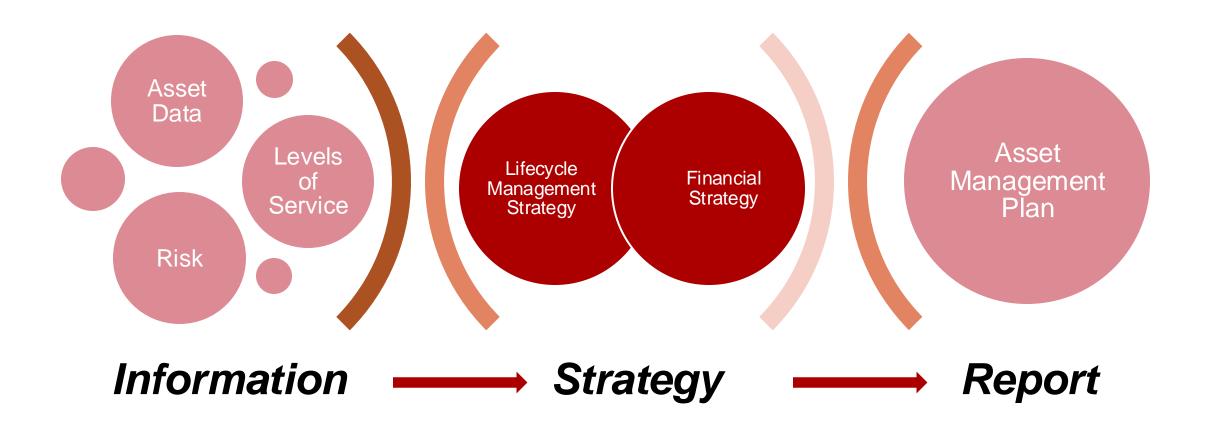




# Financial Strategy in the AM Planning Process

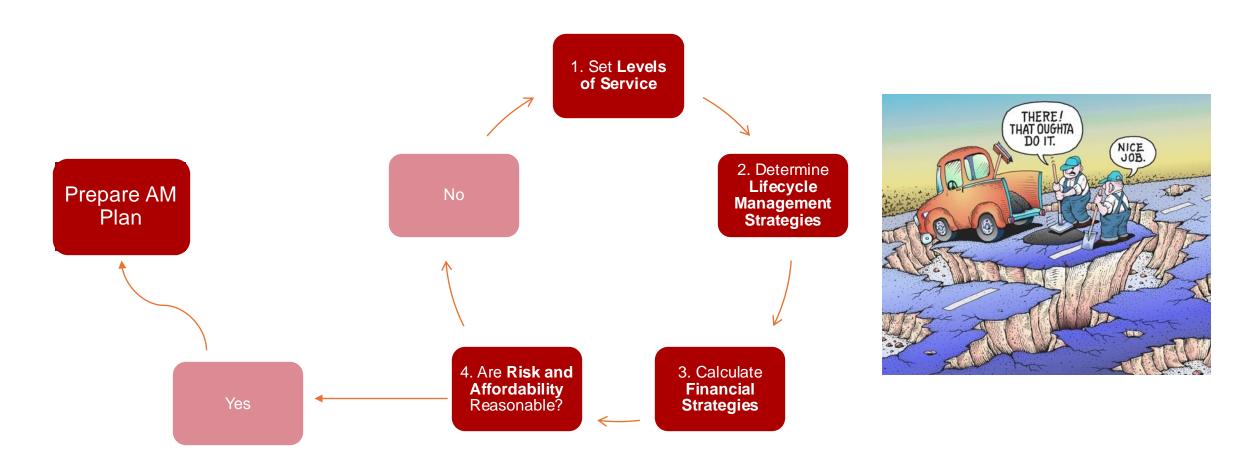


# Financial Strategy: How Does It Fit in the Process?





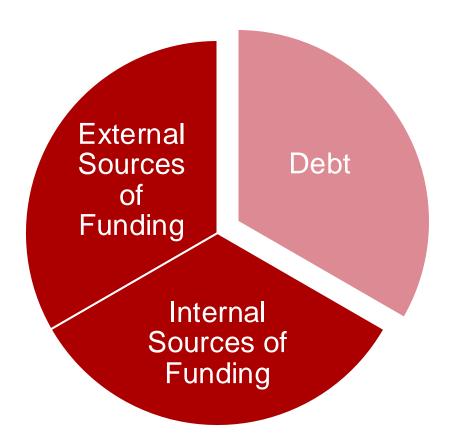
# Financial Strategy: How Does It Fit in the Process?





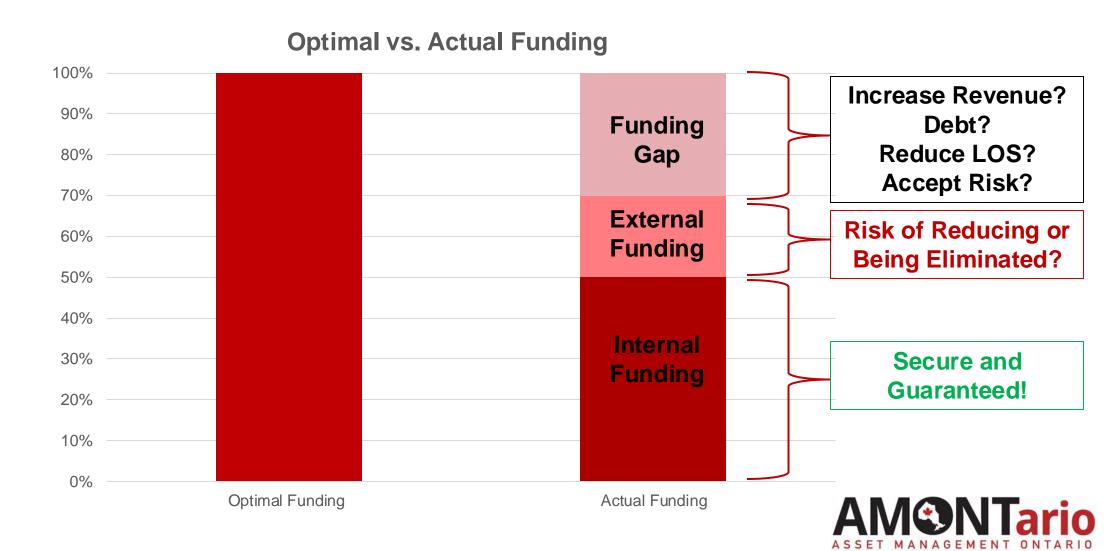
# Financial Strategy



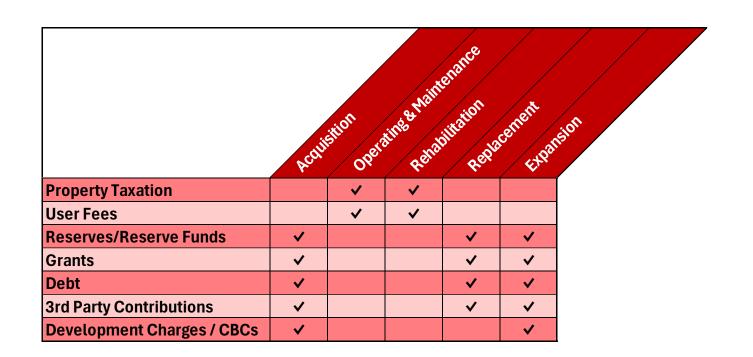


External Sources of Funding	Internal Sources of Funding
Development Charges, CBCs	Property Taxation
Grants (i.e., CCBF, OCIF)	User Fees (i.e., Water, Wastewater, Storm)
3 <sup>rd</sup> Party Contributions (i.e. Developers)	Reserves & Reserve Funds





### **Assess Funding Sources Available for each Lifecycle Cost**



#### **Multiple Strategies**

- √ Tax Supported
- ✓ Water Supported
- √ Wastewater Supported
- ✓ Stormwater Supported
  - ✓ Other?



### **Use Tools and Templates for Each Funding Source**

#### **Reserves & Reserve Funds**

Reserve Fund Continuity Schedule		2025		2026		2027
Opening Balance		800,000		775,500		801,000
Add: Contributions from Operating		100,000		150,000		200,000
Add: Interest Earned		25,500		25,500		27,000
Less: Transfers to Capital	-	150,000	-	150,000	-	150,000
Closing Balance		775,500		801,000		878,000

Reserve Continuity Schedule	2025	2026	2027
Opening Balance	500,000	470,000	515,000
Add: Contributions from Operating	75,000	150,000	200,000
Less: Transfers to Capital	- 105,000	- 105,000	- 105,000
Closing Balance	470,000	515,000	610,000

#### **Grant Forecast**

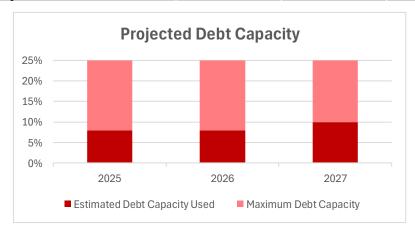
Grant Forecast	2025	2026	2027
CCBF	800,000	800,000	800,000
OCIF	1,100,000	1,100,000	1,100,000
Other - Annual	250,000	250,000	250,000
Other - One Time	-	500,000	-
Closing Balance	2,150,000	2,650,000	2,150,000



### **Use Tools and Templates for Each Funding Source**

#### **Debt Forecast**

		Annual Payments		
<b>Debt Forecast</b>	Principal	2025	2026	2027
2025 Debt	\$1,000,000	73,600	73,600	73,600
2026 Debt	\$ 0	-	-	-
2027 Debt	\$2,000,000	-	-	147,200
Total	\$3,000,000	73,600	73,600	220,800
<b>Estimated Debt Capacity Used</b>		8%	8%	10%
Maximum Debt Capacity		25%	25%	25%





# **Growth Impacts in the Financing Strategy**

Municipalities Under 25,000

Changes in population and economic activity informed the strategy

- How is growth impacting your municipality?
- How does it impact the Lifecycle Management Strategy?
- How does it impact the Financial Strategy?

How are Growth Related Costs Funded?

- DCs?
- CBCs?
- Developers?
- Residents?

Municipalities Over 25,000

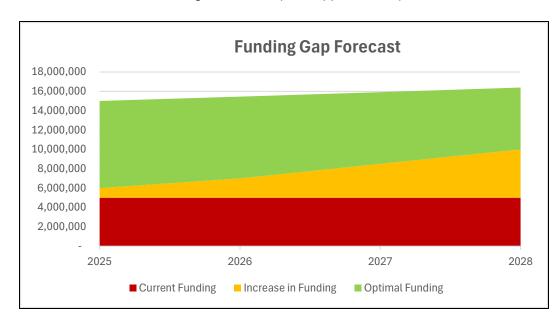
- Estimated costs to achieve proposed levels of service with increase in demand from population/employment growth.
- Funding by source estimated to be made available by population/employment growth.



# **Shortfall Identification (Funding Gap)**

Tax Supported (excl. Bridges/Culverts)			
Asset Type	Optimal Annual Investment (2022 \$)	Existing (2022) Funding (note 1)	% of Optimal
Road Base - Paved	2,551,000		
Road Surface - Paved	5,519,459	4 170 210	
Road - Gravel	2,000,000	4,179,318	
Buildings	1,626,761		
Vehicles	1,235,550	961,000	<b>43</b> %
Equipment	731,372	849,400	
Land Improvements	319,700		
Total	\$ 13,983,842	\$ 5,989,718	

Note 1: Assumes that the extra OCIF funding received in 2022 (and every year thereafter) is dedicated to roads.



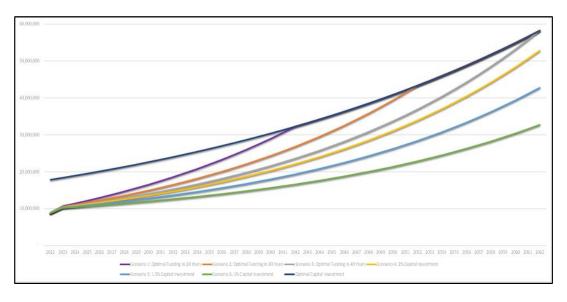


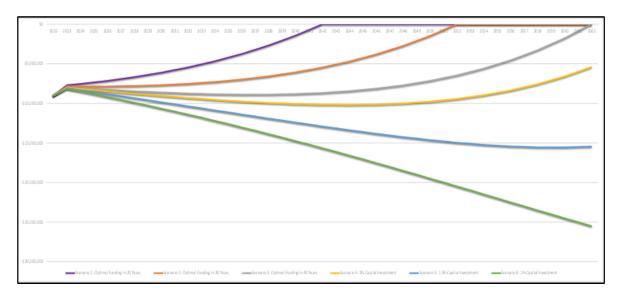




# **Scenario Modelling**

Sensitivity Analysis - Financing Strategy	Funding Investment by Year 10	Funding Investment by Year 20	Funding Investment by Year 30	Funding Investment by Year 40	Equivalent Annual Increase in Taxation
Scenario 1: Optimal Funding in 20 Years	77%	100%	100%	100%	3.85%
Scenario 2: Optimal Funding in 30 Years	69%	83%	100%	100%	2.86%
Scenario 3: Optimal Funding in 40 Years	63%	73%	85%	100%	2.27%
Scenario 4: 2% Capital Investment	61%	68%	78%	91%	2.00%
Scenario 5: 1.5% Capital Investment	57%	60%	65%	73%	1.50%
Scenario 6:1% Capital Investment	52%	51%	53%	56%	1.00%
Optimal Capital Investment	\$ 23,983,000	\$ 32,231,000	\$ 43,317,000	\$ 58,214,000	











Session 3: Lifecycle Management & Financial Strategy Part B

Mayuri Bharkhada, AMONTario



Lifecyle Management
Preparing for Compliance with O.Reg 588/17 by July 1st, 2025



## O.Reg 588/17 Compliance Requirement

Earlier requirements focused more on current levels of service, asset conditions, and high-level risk management. The 2025 update requires a forward-looking approach that directly connects risk, lifecycle planning, and financial strategies to proposed levels of service.

## **Key additions:**

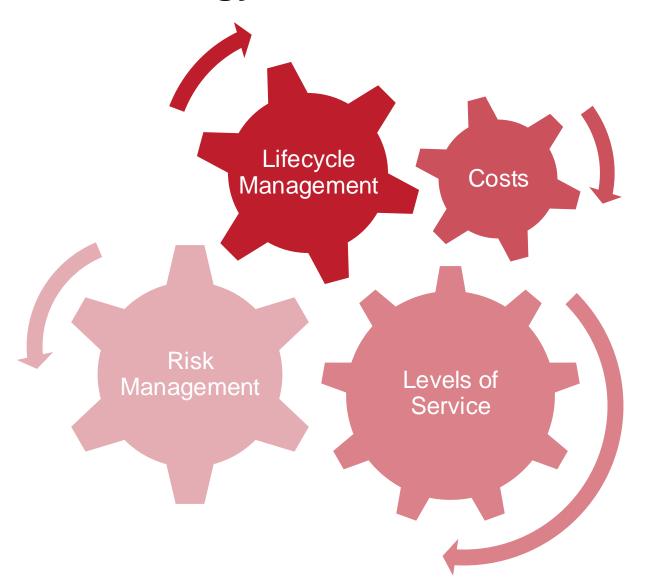
- Proposed Levels of Service Define future service targets for each asset category
- Risk Assessment Tied to Service Levels Risks must be evaluated in relation to their impact on achieving proposed service levels.
- Lifecycle Management Strategy Plans must detail how assets will be maintained, rehabilitated, and replaced to sustain proposed service levels.
- Financial Strategy for Service Sustainability Outline how asset needs will be funded while meeting service targets over the long term.



# Lifecycle Management



# **Asset Management Strategy**



Each One Impacts the Others



# **Balancing Strategy & Sustainability**

Lifecycle Management - The affordable management of assets over their lifecycles.

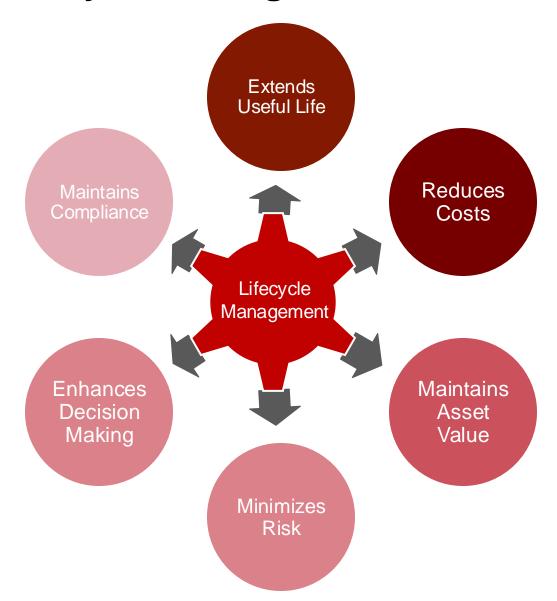
#### A combination of:

- Asset Lifecycle Strategies Operating and capital activities to maximize assets and service delivery
- Financial Strategies Affordably funding the assets throughout their lifecycles

Lifecyle and financial strategies are continually adjusted according to changing service requirements, risk and affordability



# Importance of Lifecycle Management





### **Link to Levels of Service**

Lifecycle Management	Service Outcomes
Regular maintenance and repairs	Safety, reliability and efficiency
Timely upgrades and replacements	Safety, reliability and efficiency
Cost-effective decision making	Affordable and sustainable
Risk management and compliance	Safety, regulatory requirements and reliability



## **Link to Risk Management**

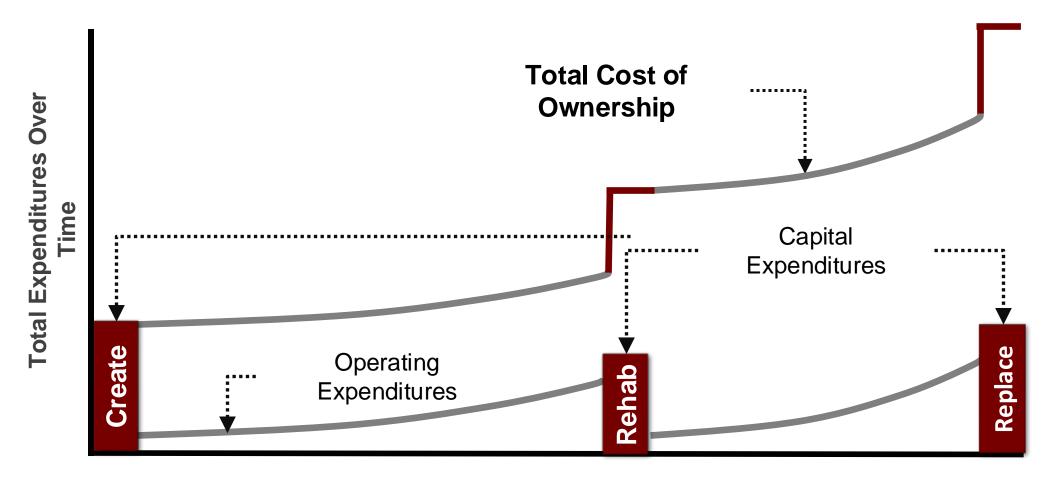
#### **Good Lifecycle Management Reduces Risks:**

- Minimizes Service Disruptions: Regular maintenance plans and upgrades ensure smooth, continuous operation.
- Enhances Safety: Proactive risk mitigation lowers the chance of accidents or asset failures.
- Reduces Long-Term Costs: Reduces unplanned repair costs and extends asset lifespan.

#### **Risk-Based Decision Making:**

- By understanding where different assets are in their lifecycle decisions can be made on which asset repairs have greater priority to services
- Example: In next year's budget do we repave John Street which is in "poor" condition or replace the "very poor" roof on our long-term care facility?

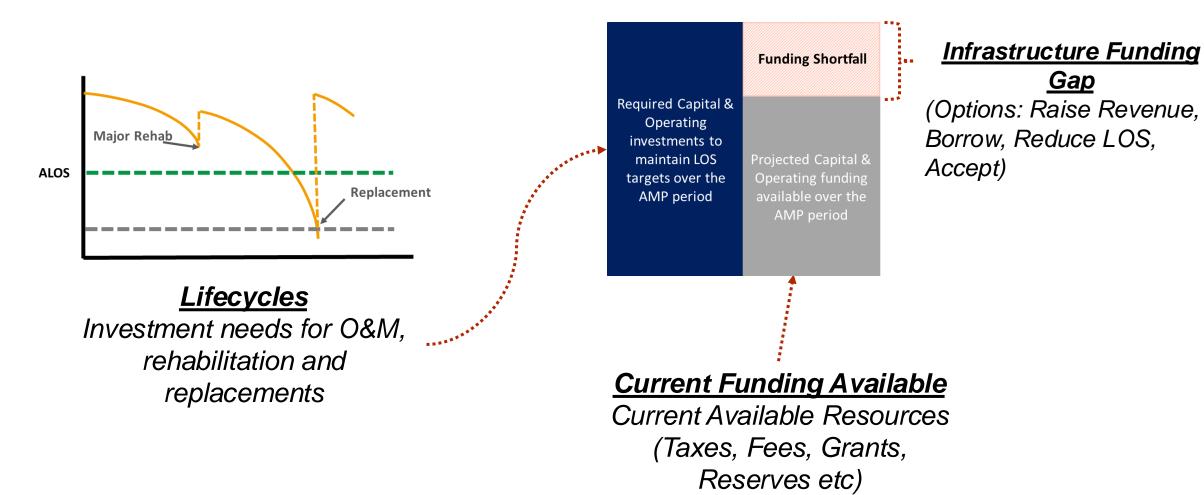
## **Total Cost of Ownership**



**Asset Lifecycle Activities over Time** 



# **Link to Financial Strategy**





### **Ket Take-away**

- Ties directly to LOS, Risk and Financial Strategy
- Complies with O.Reg. 588/17
- Proactive Planning ensures long-term sustainability



### **AMONTario Financial Model**

### Asset Class Summary

#### **Current State**

- Replacement Value
- Quantity
- Average age
- Overall Condition and Rating
- Distribution of Condition Rating

#### Financial Planning

Capital Planning, O&M Planning and Total 10 Year Plans

- 10 Year Reinvestment Needs
- 10 Year Capital Plan & O&M Plan Reinvestments
- Reinvestment Rate & Sustainability Index

### 10 Year Reserve Financing

#### Reinvestment Forecasting

- Annual Operating & Capital Investment Needs
- Annual Proposed Investments in the Capital Plan

#### Reserve Forecasting

- Current Reserve Balance
- Annual Revenue
- Annual Recommended Investments
- Ending Reserve Balance

### Lifecycle Costing

#### **Operating & Maintenance Costs**

 Annual O&M Costs (Labour, Parts & Materials etc.) by Lifecycle Activity

#### **Capital Costs**

Lifecycle Strategy & Costs

 Define Lifecycle activities (Rehab & Replacements) and associated costs

Inventory & Lifecycle Costing

 Forecast the required expenditures based on the lifecycle strategy







Session 3: Lifecycle Management and Financial Strategy Part C

Cassandra Pacey, City of Waterloo

## Funding Allocation Methodology

March 27, 2025

Prepared by: Cassandra Pacey



## Key Messages

- I. Historical Background
- 2. Percentage of Needs
- 3. Funding Increases
- 4. Next Steps









### Historical Background

#### 2008

- Estimated funding gap for roads and facilities shared with Council however it was not supported by data.
- Council told staff to return when we had a data supported infrastructure gap number.
- Created a reserve, Capital Infrastructure Reinvestment Reserve (CIRRF) dedicated to capital rehabilitation and replacement activities for roads and facilities.

#### 2016

 Council approved the City's first data driven and comprehensive AMP.





### Historical Background

#### 2018

- Council approved the City's first long-term financial plan.
- Expanded the CIRRF reserve to include all tax-based funded capital rehabilitation and replacement activities.

#### 2019 - now

 The City uses asset management data to allocate capital rehabilitation and replacement funding based on a percentage of needs approach.

### 2020-2022, 2023 & 2024-2026 Budget Processes

 Council has approved \$4.1 in additional infrastructure for the CIRRF reserve for rehabilitation and replacement projects.





### Percentage of Needs

- Since the 2019 budget process, asset rehabilitation and replacement needs identified by the Waterloo Decision Support System (Waterloo DSS) have been used to optimally allocate Capital Infrastructure Reinvestment Reserve Fund (CIRRF) and Canada Community-Building Fund (CCBF) for tax base funded assets.
- The percentage of needs are based on a target scenario (i.e. if we had unlimited funds, what funding level is needed for each asset class?)





## **Unlimited Funding**

Unlimited Funding - \$1,000,000



	Unlimited	Percentage of	
Asset Class	Funding	Needs	
Asset Class 1	250,000	25%	
Asset Class 2	300,000	30%	
Asset Class 3	450,000	45%	
Total Funding Needs	1,000,000	100%	



## Unlimited Funding vs Available Funding

Unlimited Funding - \$1,000,000



	Unlimited	Percentage of	
Asset Class	Funding	Needs	
Asset Class 1	250,000	25%	
Asset Class 2	300,000	30%	
Asset Class 3	450,000	45%	
<b>Total Funding Needs</b>	1,000,000	100%	

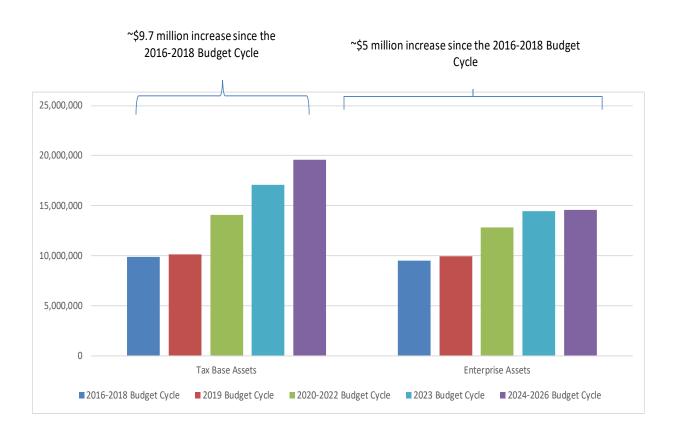
Available Funding - \$300,000



	Available	Percentage of
Asset Class	Funding	Needs
Asset Class 1	75,000	25%
Asset Class 2	90,000	30%
Asset Class 3	135,000	45%
Total Available Funding	300,000	100%



# Funding Increases





# Funding Increases continued

	Change in			
	2024 Average	2016 Average	Funding since	
Asset Groups	Annual Funding	Annual Funding	2016	% Change
Transportation*	9,300	6,500	2,800	43%
Facilities	5,500	2,000	3,500	175%
Parks	1,400	400	1,000	250%
Information Technology	1,200	600	600	100%
Fire	1,300	400	900	225%
Bridges and Culverts^	450	0	450	NA
Forestry^^	200	0	200	NA
Library	200	0	200	NA
Public Art	0	0	0	0%
Total Tax Base	\$ 19,550	\$ 9,900	\$ 9,650	97%
Stormwater	4,800	3,200	1,600	50%
Water Distribution	3,600	2,600	1,000	38%
Sanitary Collection	2,300	1,700	600	35%
Fleet and Shop Equipment	3,200	1,900	1,300	68%
Bridges and Culverts^	460	0	460	NA
Parking	100	130	-30	-23%
Cemeteries	100	0	100	NA
Total Enterprise	\$ 14,560	\$ 9,530	\$ 5,030	53%
Total City of Waterloo Funding	\$ 34,110	\$ 19,430	\$ 14,680	76%

Note: Some numbers may not add due to rounding.



# Next Steps Examples

- Using condition rather than estimated service life (where possible)
- Improve programming for projecting asset performance

Pedestrian Bridge Bank – Emergency Repair



After restoration





### Cassandra Pacey, CPA CGA

Manager of Asset Management City of Waterloo cassandra.pacey@waterloo.ca 519 747 8582



